March 2013 Volume 11, Issue 6

#### **Inside this issue:**

2

3

4

5

6

7

JCSA Webinar: Tweet Success

**Organizations Who Support** 

Professional Development and

**Networking for Jewish Community** 

**Professionals** 

Mazal Tovs;

Giving Purpose to Our Work

Local Groups Events & Updates

**Graduate Schools**;

**Events & Opportunities** 

**JCSA Benefit Plans** 

### Work Above the Bull: What's Stopping Us?

Brenda Gevertz, JCSA Executive Director

A robust conversation on the need for outstanding professional leadership for the Jewish community is happening around meeting tables and in the media. Today's conversations are barely different from those of forty years ago when studies and committees voiced concern that we would not have the quantity nor quality of professionals needed to guide our Jewish communities. This is only partly true.

The reality is that many extraordinarily talented and well educated younger professionals are now employed in the Jewish community. Larger communities have particularly benefited from inspired participants of Birthright and MASA programs now eager to be employed in the Jewish polity. An emphasis on social justice and diminished opportunities in the private sector have also contributed to a rich pool of entry and early career level talent.

Where we have failed—and continue to do so—is in retaining and nourishing younger talent and mid-career professionals. The evidence is overwhelming as top executives in federations,
Jewish nursing homes, community centers and other Jewish organizations continue to be plucked from the private
sector. This isn't necessarily bad—perhaps it is even a healthy sign that the Jewish community is an attractive sector
and we will be infused with external ideas and methodologies. However, when search committees look for the next
layer of talent, too often we are hearing "they're just not here."

It's time for us to say that an inspired trip or service program in Israel is simply not enough to qualify one to work in the Jewish community. Real skills and knowledge are needed for the complex issues and challenges that professionals face. Today's employment market is working to the advantage of employers who are inundated with resumes for each open position and yet, remain baffled that so few talented individuals are available with Jewish community experience.

Skills and knowledge can be acquired. Mentoring and supervision support career development. Collegial relationships build connections and collaboration. Appropriate pay scales contribute to job satisfaction. Flexible and realistic work assignments insure loyalty and support retention. Professional development enables individuals to advance. Jewish learning inspires commitment.

We know what to do and why it is needed. The question is "what's stopping us?"

#### SAVE THE DATE FOR THE 2013 JCSA ANNUAL PROGRAM

# "Our Valle (s) @ Work"

IN THE FIELD • WITH EACH OTHER • FOR OURSELVES



June 4-5, 2013 at the Jewish Federation of Greater Metrowest For more information: 212-284-6945 • info@jcsana.org

North American Annual Conference • www.jcsana.org



# Tweet Success

#### With

## **ESTHER KUSTANOWITZ**

Program Coordinator, NextGen Engagement Initiative/Consultant at Jewish Federation of Greater Los Angeles/ROI Community

&

### **ANDY NEUSNER**

Senior Manager, Web Content at Jewish Federations of North America

**Moderated by** 

### WILLIAM DAROFF

Vice President for public Policy & Director of the Washington Office at
Jewish Federations of North America

Thursday, March 14, 2013
2:00 PM EST / 11:00 AM PST
www.tinyurl.com/apaxe4c



Increase your knowledge of this vital social media tool and learn how Twitter can help your organization succeed. Join JCSA for this informative Professional Development Month webinar.

INFORMATION AND REGISTRATION:

@JCSA

**WWW.JCSANA.ORG** 

INFO@JCSANA.ORG



# WE THANK THE FOLLOWING AFFILIATED ORGANIZATIONS WHO SUPPORT OUR PROFESSIONAL DEVELOPMENT AND NETWORKING FOR JEWISH COMMUNITY PROFESSIONALS.

Jewish Vocational Services of Toronto Abramson Center for Jewish Life **Jewish Community Federation** Jewish Women's Foundation of New York ACHARAI: The Shoshana S. Cardin of San Francisco Jewish Community Foundation of San Diego Jim Joseph Foundation Leadership Development Institute Jewish Community of Louisville Joseph and Debra Weinberg Family Adas Israel Congregation Advancing Women Professionals Jewish Community Relations Council Foundation Inc. in the Jewish Community of Greater Washington Joseph and Harvey Meyerhoff Family American Jewish Committee Jewish Community Relations Council Charitable Funds American Jewish University/ MBA in of New York Kings Bay YM-YWHA Nonprofit Management Program Jewish Community Services of Baltimore Los Angeles Jewish Vocational Services Anti-Defamation League Marks Jewish Community House Jewish Council for Public Affairs Association of Jewish Aging Services Jewish Family & Career Services of Kentucky of Bensonhurst Association of Jewish Family & Children's Jewish Family & Children Services Ma'yan: The Jewish Women's Project Agencies of Greater Philadelphia of the JCC in Manhattan Jewish Family & Children's Service Met Council on Jewish Poverty Atran Foundation Inc. of Greater Boston Michael-Ann Russell Jewish Baltimore Hebrew Institute – Towson University Jewish Family and Children's Service Community Center Bikkurim: An Incubator for New Jewish of Minneapolis Milwaukee Jewish Federation Minneapolis Jewish Federation Jewish Family Service of Akron Jewish Family Service of South Palm Moving Traditions Birthright Israel Foundation B'nai Brith International Beach County NATAN Charles and Lynn Schusterman Family Jewish Family Service of Western Mass National Council of Jewish Women Jewish Family Services of Columbus Foundation North American Association Combined Jewish Philanthropies Jewish Family Services of Houston of Synagogue Executives Jewish Family Services of Memphis Darim Online Repair the World Darrell Freidman Institute Jewish Family Services of MetroWest River Garden Home for the Aged FEGS Jewish Family Services of Seattle Rosenthal JCC of Northern Westchester Foundation for Jewish Camp, INC. Jewish Family Services of Tampa Spertus Institute of Jewish Studies The American Jewish Joint Distribution Federation CJA Jewish Federation of Cincinnati Gratz College Jewish Federation of Collier County Committee Greater Miami Jewish Federation Jewish Federation of Delaware The Andrea and Charles Bronfman Hadassah, the Women's Zionist Organization Jewish Federation of Greater Atlanta Philanthropies of America, Inc. THE ASSOCIATED: Jewish Community Jewish Federation of Greater Houston Hebrew Free Loan Society - N.Y. Jewish Federation of Greater Indianapolis Federation of Baltimore Hebrew Immigrant Aid Society Jewish Federation of Greater Los Angeles The Educational Alliance Hebrew Union College - Jewish Institute of Jewish Federation of Greater MetroWest, NJ The Harry and Jeanette Weinberg Religion Jewish Federation of Greater Philadelphia Foundation Hillel: The Foundation for Jewish Campus Jewish Federation of Greater Pittsburgh The Hebrew Home at Riverdale Jewish Federation of Greater Portland The Jewish Funders Network Hornstein Jewish Professional Leadership Jewish Federation of Greater Washington The Jewish Lens Program at Brandeis University Jewish Federation of Metropolitan Detroit The Partnership for Jewish Learning interfaithfamily.com Jewish Federation of Palm Beach County and Life International Association of Jewish Federation of South Palm Beach The Samuel Bronfman Foundation **Jewish Vocational Services** Jewish Federation of Southern New Jersey The Steinhardt Foundation for Jewish Life JCC of Indianapolis Jewish Federation of St. Louis UJA Federation of Greater Toronto JCC on the Palisades UJA Federation of New York Jewish Federations of North America **JEVS Human Services** Jewish Free Loan Association - L.A. UJA Federation of Northern NJ Jewish Agency International Development United Jewish Federation of Tidewater Jewish Home at Rockleigh Jewish Association for Services for the Aged University of Michigan – Jewish Communal Jewish Home Lifecare Jewish Board of Family & Children's Services Leadership Program Iewish Jumpstart - L.A. Jewish Child & Family Services of Chicago Vista Del Mar Child & Family Services Jewish Orthodox Feminist Alliance Jewish Child Care Association Jewish Outreach Institute Westchester Jewish Community Services Jewish Community Association of Austin Jewish Theological Seminary of America World Council of Jewish Communal Service Jewish Community Center of Memphis Jewish United Fund/Jewish Federation Yeshiva University, Wurzweiler School Jewish Community Centers of Greater of Metropolitan Chicago of Social Work Jewish Vocational Service MetroWest

**Jewish Vocational Service of Chicago** 

Jewish Community Federation of Cleveland

### **Mazal Tovs**

for dew.

Mazal Tov to Julie Unger and husband Matthew Wallace on the birth of their daughter, Dayla Simone.

Mazal Tov to Alan Sweifach on winning the Saul Schwartz Distinguished Service Award.

Mazal Tov to Inna Kramers, from the Jewish Vocational Service of MetroWest, for being the 2013 Nachshon Award recipient.

Mazal Tov to AJAS Award Winners recently honored at their National Conference: Gary Weiss, Sharyn Rubin, Francine Godfrey, Shane Kotok, Laura Snow and Tara Buonocore-Rut.

### Giving Purpose to Our Work

Arthur Sandman, Jewish Agency for Israel, Executive Vice President

March. Or as it is this year, the march toward Pesach. The coming weeks will be filled with inviting, shopping, cleaning, cooking, joyous anticipation, dread, stress, an abundance of food and drink, a scarcity of good food and drink, expenses, liturgies, sermons, exultation and exhaustion.

As we scan the themes of Pesach, of course redemption and freedom rank high. But for those with the energy left after the first seder, the central moment of services on the morning of Pesach is Tefilat Tal, the Prayer of Dew. As the spring festival, Pesach marks the end of the rainy season in the Land of Israel. Anyone who has ever planned a bar mitzvah at the kotel or Masada in the summer knows that there is no need to have a rain contingency plan. After Pesach, it will be dry. And so, a prayer



Arthur Sandman

Dew is decidedly subtle—a mere moistness at our feet for but a brief interval. Regardless of its botanical significance (which science seems to question), it meant much in ancient Israel. God would, even in the driest months, bathe the dawn with droplets of precious water, bestowing the promise of the next season's rains.

In the Song of Songs, the lover comes knocking at his beloved's door as night ebbs. "Open to me, my sister, my love, my dove, my undefiled; for my head is filled with dew, my locks with the drops of the night." But though the droplets must have glistened in the glint of the moon or the first rays of the sun, she could not awaken herself quickly enough. And he was gone. Like the dew.

Isaiah saw in dew life anew. If dew could sustain life in parched earth, so too must it give life to dry bones. "Your dead shall live, my dead bodies shall arise -- awake and sing, you who dwell in the dust -- for Your dew is as the dew of light, and the earth shall bring to life the shades."

In dew, Proverbs saw the manifestation of God's wisdom. "By His knowledge the depths were broken up, and the skies drop down the dew." The Psalmist saw a youthful vigor. "Your people offer themselves willingly on the day of battle, in adornments of holiness; from the womb of the dawn, the dew of youth is yours."

Dew is ephemeral, appearing as if form nowhere, then gone. And so it beckons the poet to sing its metaphor.

And what of us? We are not poets. Bur the dew reminds us, in a world that demands the big idea, a still small voice is heard. That sometimes subtle actions and modest efforts sustain and perhaps change lives. That not everything important can be measured and evaluated—or must endure. That perhaps it is enough at times to act on faith. That sometimes we must hasten, for the dew will be gone in a moment. That even a bit of nourishment can give life to a soul. That our grandest designs must attend to the smallest details. That as we rise each day to take on the world, we must be refreshed as the dew.

It's not always easy to awaken in the morning after a long seder—harder still to make it to services. But after recalling the mighty walls of water that towered above the Israelites and deluged their pursuers, Tefillat Tal beckons the tiniest droplets,

> For blessing, and not for curse. Amen. For life, and not for death. Amen For plenty, and not for scarcity. Amen

## Local Groups Events & Updates

The Jewish Communal Professionals of Southern California are now accepting nominations for the annual JCPSC awards. The nomination form as well as award descriptions can be found by visiting http://www.jcpsocal.org/JCPSCAwardsDinner.html. Nominations due Wednesday, March 13.

Awards will be given out at the JCPSC Annual Dinner on Wednesday, June 12, 2013.

Questions? Contact jcpscla@yahoo.com



JCSA Colleagues gather in LA to honor the "Dean of the Field," Jerry Bubis and wife, Ruby. Left to right: Mark Meltzer, Sandi Goldstein, Brenda Gevertz, Jerry and Ruby Bubis, and Shoshana Hirsch.

New Jersey Association of Jewish Communal Service Fall Program/Bier Seminar J

#### Breaking the Jewish Marketing Mold:

**Marketing Jewish Communal Agencies** in Today's Competitive Marketplace

**FEATURING** 

Dan Zimmerman

President + Creative Director, SRZ Partners

Saul Schwarz Distinguished Service Award To Be Presented to Alan Sweifach

Friday, March 15th, 2013 9:00am-12:00pm Jewish Federation of Northern New Jersey 50 Eisenhower Parkway, Paramus

\$30 NJAJCS Members, \$40 for Non-Members Register online at www.NJACJS.org

> Program Chair Robert Hyman

Dairy Kosher Breakfast will be served. For more information call 973-929-3003 or jmehlman@jfedgmw.org

THE DARRELL FRIEDMAN INSTITUTE FOR PROFESSIONAL DEVELOPMENT ANNOUNCES THE FOLLOWING WORKSHOPS.

- What Does the Bible Text Say...or Not Say: Views of Marriage in the Bible with Dr. Susanna Garfein Monday, March 11, 3013 12:00 - 1:15 PM
- The Perils of Triumphs of Feedback with Dr. Erica Brown Thursday, March 14, 2013 3:00 - 5:00 PM
- Jewish Values in the Workplace with Rabbi Larry Ziffer Tuesday, March 19, 2013 9:00 - 11:00 AM

Information and Registration:

www.thedfi.org



**IPro St. Louis** recently enjoyed a training on Adaptive Leadership with Ellen Kagen Waghelstein.







Lori Goldberg of JF&CS and Ellen Alper of NCJW

Bob Gummers of United Hebrew Congregation with Rabbi Levi Landa of Chabad

## **Graduate Programs**

WURZWEILER SCHOOL OF SOCIAL WORK

Announces Launch of Certificate in Jewish Philanthropy Fall 2013

- o Integrated classroom instruction
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Convenient Evening Sessions and Midtown Manhattan Location Limited Scholarships available

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Director of Certificate in Jewish Philanthropy
212 960 5400 x 5434 or <a href="mailto:sandron@yu.edu">sandron@yu.edu</a>



The Hornstein Jewish Professional

Leadership Program at Brandeis University is now accepting applications for its 2-year dual degree masters programs. Students earn an MA in Jewish Professional Leadership paired with an MBA, MPP or MA (Judaic Studies). Generous funding is available for highly qualified applicants. For more information, please visit our website, <a href="https://www.brandeis.edu/hornstein">www.brandeis.edu/hornstein</a> or contact

Carol Hengerle 781-736-2997 or hornstein hengerle@brandeis.edu

The Graduate School of Nonprofit Management at American Jewish University announces its April Colloquium Series. Sessions are free and open to the public. Contact Edward, 310-440-1260 or visit www.ajula.edu/mba.

- April 10 "Executive Search Diversity and Employment Practice" Joe McCormack, McCormack and Associates, Diversity Search Consultants
- April 17 "A Question of Green -Environmental Sustainability" Matt Petersen, President, Global Green, USA

# Events & Opportunities

The Wiener Educational Center if offering a number of programs for both experienced and early-career professionals!



o Building Green: From the Smallest Renovation to a New Facility. March 18, 2013, 9:00 - 11:30 AM

Cost

- O UJA-Federation of New York: An Inside Look at Our Organization and Community. **March 19, 2013,** 9:00 11:30 **AM.**
- o Brandraise to Fundraise. **March 19, 2013, 1:30 4:30 PM.**
- o Strategic Storytelling II: Practice and Refinement. March 21, 2013, 9:00 1:00PM.

For more information and registration, visit <a href="www.ujafedny.org/wiener-educational-center/">www.ujafedny.org/wiener-educational-center/</a>



Join your colleagues at the

2013 International Association of Jewish Vocational Services Annual Conference
The Race to Recovery-Reinventing & Retooling the Engines of Workforce Development
April 21-23, 2013 at the Detroit Marriott at the Renaissance Center
For more information, contact Karen Rosen at rosenk@iajvs.org.

Deadline for news you would like to share in the April issue of the JCSA Newsletter is *Wednesday, March 20*, 2013. Contact <a href="mailto:info@jcsana.org">info@jcsana.org</a>.

# **JCSA Benefit Plans**

### WHAT IS THE RIGHT AMOUNT OF LIFE INSURANCE?

You know that it protects your loved ones.

You know that it can pay the mortgage and other very important bills.

You know that it can provide for you children's college education.

So.....why are you waiting?

### The JCSA Group Term Life Insurance Plan:

Can help you add to your current insurance protection Can help you start your life insurance program

### The JCSA Group Term Life Insurance Plan features:

- ⇒ Short application
- ⇒ Physical exam is rarely required
- ⇒ Coverage is portable
- ⇒ Accidental Death & Dismemberment option is available
- ⇒ Coverage Available \$10,000 to \$1,000,000 (up to 10 X basic annual earnings)
- ⇒ Non smoker rates available

## Call for further information!

Contact our administrators for JCSA Benefit Plans, Brian and Irving Silberberg at:

Telephone: 1-800-597-9245 E-mail: <u>bsilberberg@ceteraadvisors.com</u> Website: <u>www.jcsabenefitplans.com</u>

#### JCSA Benefit Plans offers the following plans and services to our members on an individual and agency basis:

- Long Term Disability
- Tax Sheltered Annuities
- Retirement Disability Plan
- Life Insurance Plan
- Fixed Annuities
- Fixed Index Annuities
- 529 College Fund Plan
- IRA Plans

- Long Term Care Plans
- 24 Hour Accident Plan
- Agency Pension Planning

Jewish Communal Service Association of North America

Connecting & Enhancing Professional Leadership

#### March 2013 Volume 11, Issue 6

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Newsletter Staff — Layah Blacksberg, Editor

#### Mission

The Jewish Communal Service Association of North America supports the enhancement of professional Jewish communal leadership, uniting a broad spectrum of individuals, entities and disciplines sharing a commitment to advancing their communities guided by Jewish values.

Visit our website: www.jcsana.org

Marc B. Terrill, President Brenda Gevertz, Executive Director

To subscribe directly to this newsletter simply go to <u>www.jcsana.org</u>, enter your email address in the space provided and click "go". Your e-mail will be automatically added to our listserv through Constant Contact. It is free, fast and easy!